ENTRANCE REQUIREMENTS
The number of students admitted in economics and psychology is limited to 30 in Master 1 (15 students in psychology, 15 students in economics). Students with a first degree in psychology must submit an application to Paris Descartes. Admission is based on undergraduate grades, motivation, career goals, recommendation letters and language proficiency in English. Excellent, motivated, open-minded students from around the world are encouraged to apply.
Access to Master 2 is conditional on successful completion of Master 1. Direct entry to Master 2 is possible in special cases.

DIRECTOR OF THE SPECIALTY
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MAIN LABORATORY
Laboratoire Adaptation Travail-Individu (LATI) (EA 4469)
Director: Todd LUBART
http://recherche.parisdescartes.fr/lati

PARTNER LABORATORIES
Centre d’économie de la Sorbonne (UMR 8174)
Director: Lionel FONTAGNE
Laboratoire des Menaces Sociales et Environnementales (EA 4471)
Director: Farzaneh PAHLAVAN
OBJECTIVES

This two-year program offers bi-disciplinary training with a research focus in psychology and economics. It concerns students with a first degree in psychology (L3) or in economics. In Master 1, there is specific training in the complementary field (economics for those with a first degree in psychology).

Throughout the program, there is an integrated approach to complex economic psychology and behavioral economics. Topics covered include economic decision making, mental and social representation of economic concepts (such as wealth), experimental economics of market behavior, consumer behavior and psychological profiles of economic agents. Courses are in english and the students come from many different countries. Interdisciplinary work, project-based collaborative skills, and fundamental as well as applied research are key points of the program.

Graduates from the program may pursue a PhD in psychology or economics, and/or work as consultants in diverse business sectors or in governmental, public and private organisations concerning topics such as social policy, strategic planning, consumer behavior, marketing, organisational analysis.

WORK SECTORS

- Government
- Public and private sectors
- Business
- Higher education and research (university, CNRS...)
- Marketing and Customer service
- Public relations
- Social policy and strategic planning

JOB OPPORTUNITIES

- Consultant in industrial and organisational settings
- Consultant in governmental and international organisations (such as UNESCO, OECD, ...)
- Manager, team leader in national and international business settings
- Analysts of psychological and economic trends
- Specialists of market and consumer behavior, economic decision making
- University Professor/ Researcher (University, CNRS...) if doctoral studies are pursued.

KNOWLEDGE

- Psychological processes and variables relevant to socioeconomic settings.
- Modelisation of complex phenomena.
- Processes and factors relevant to decision making, game theory, organisational behavior.
- Knowledge of behavioral economics, microeconomics, macroeconomics, and econometrics.
- Qualitative and quantitative investigative tools and statistical knowledge.
- Scientific methods and data analysis in psychology and economics.
- Research training.

COMPETENCIES

- Problem formulation and analysis.
- Evaluation of complex sociocultural and economic situations.
- Conception, development, and execution of research projects.
- Conduct research in experimental laboratory settings.
- Design field studies, conduct statistical analyses.
- Flexibility, creativity and exposure to an international learning environment.
- Scientific communication (written articles and oral presentations).
- Strong skills in English.

Placement and professional insertion: 97%